

# Zoho Inventory management by Zoho One

Presented by... AQUAORANGE SOFTWARE CO., LTD. (HEAD OFFICE)

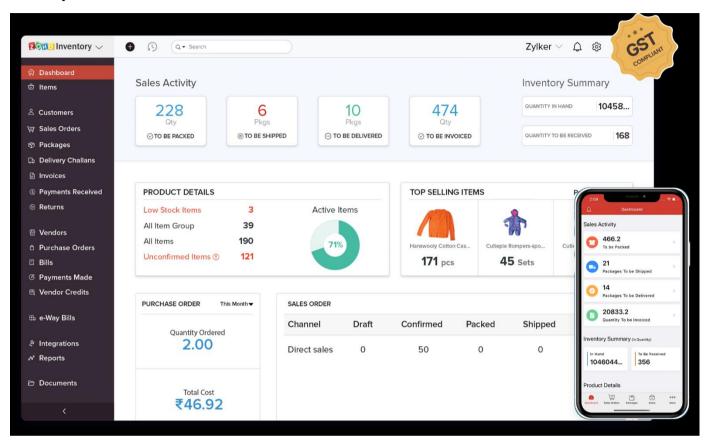




#### **Zoho Inventory Management**

#### Inventory management software for growing businesses.

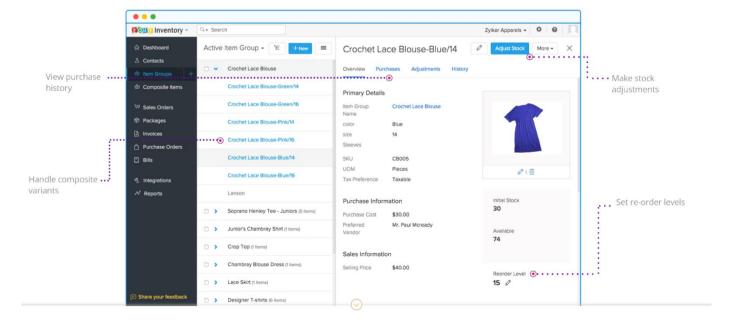
Increase your sales and keep track of every unit with our powerful stock management, order fulfillment, and inventory control software.



#### **Key Features:**

#### **Inventory Solutions**

A cloud-based inventory control system Create sales strategies, manage re-order point, and keep your customers satisfied with Zoho Inventory, a complete inventory control system.







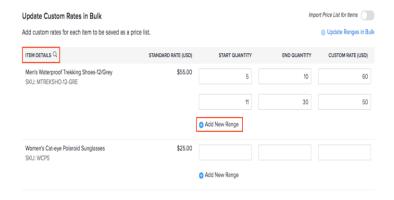
#### **Centralized Inventory.**

Update your inventory quantities across all your selling channels automatically whenever a sale has been made. There's no margin for error when everything is in perfect sync.

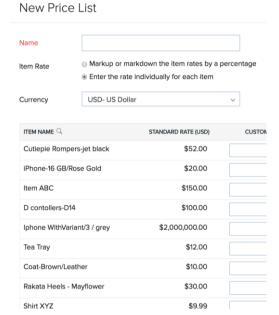
#### **Product Listing.**

Keep your inventory organized with vital details like prices, cost, availability, and SKUs. Create variants of an item based on custom attributes and keep them neatly organized.

#### **Volume Pricing**

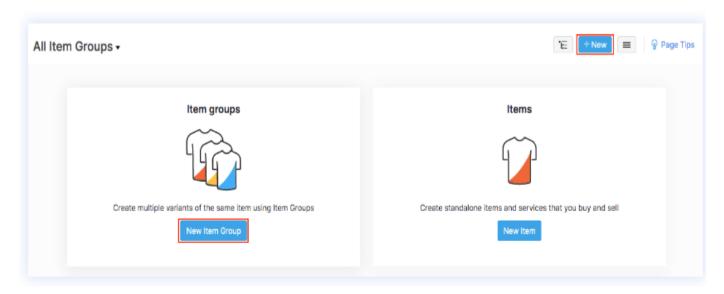


# ebay Etsy shopify amazon



#### **Item Groups**

An Item Group in Zoho Inventory contains variations of the same base item. It's similar items, except in the time of creating one item you can easily create multiple items.

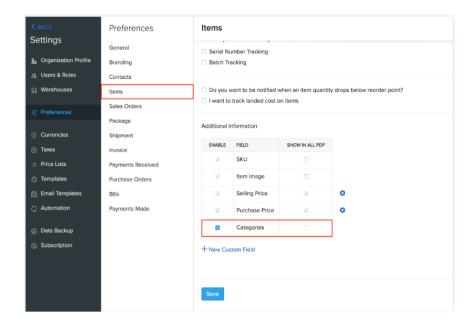






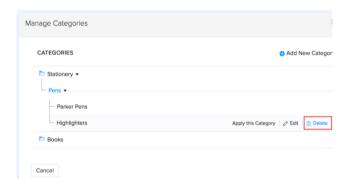
#### **Item Categories**

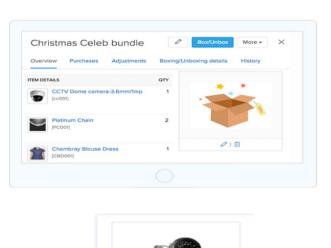
As your business grows, you might have more items in your stock and managing them becomes more challenging. In Zoho Inventory, you can classify your items under several categories. This helps you organize your stock and access them easily, resulting in better inventory management.



#### Item Kitting.

Bundle a group of items together to sell as a single unit. Zoho Inventory updates individual items and components as products are put together and sold.



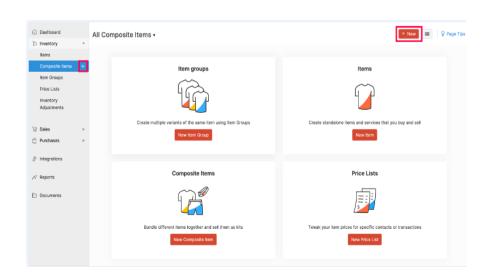


Mark as primary

#### **Composite Items**

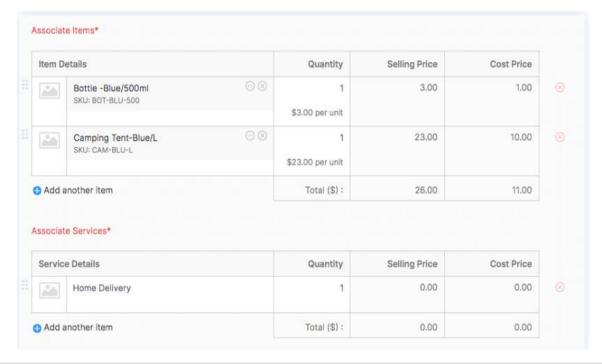
A Composite item in Zoho Inventory is a single commodity that is composed of two or more items and/or services. Using composite items, you can create kits and sell them for customized rates as well as perform basic assemblies to create finished goods.

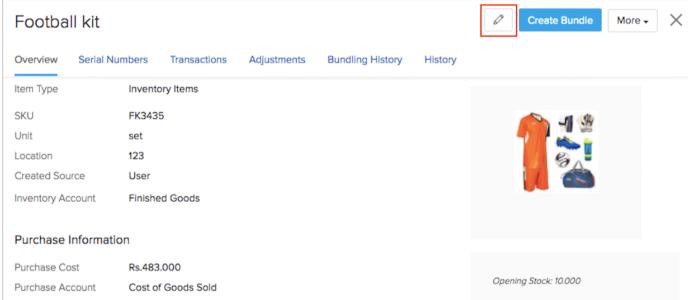
Note: If you have associated serial or batch items, you can



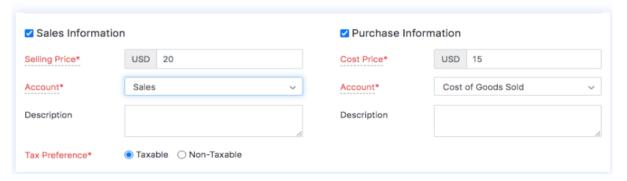
select the serial or batch numbers to the items at the time of creating bundles.







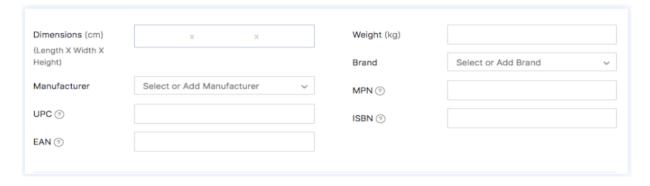
Choose a tax preference for your item.



If applicable, you can record other product codes associated with the item in the UPC, EAN, MPN and ISBN fields.







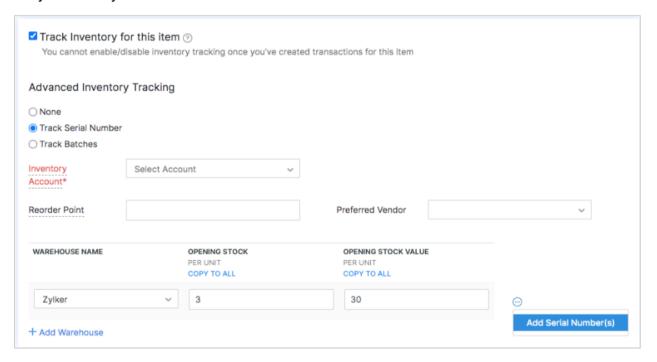
#### **Advance Inventory Tracking**

Zoho Inventory provides two advance features to track the stock flow of your composite items accurately.

- Serial Number Tracking
- Batch Number Tracking

#### **Track Serial Numbers**

To track your item by serial numbers:

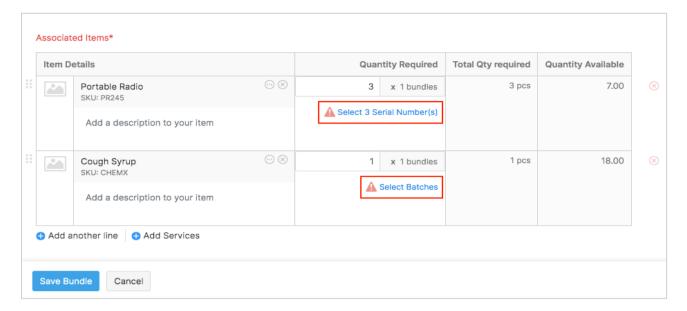


Note: You can either enter the serial numbers manually or scan the barcode of the item.

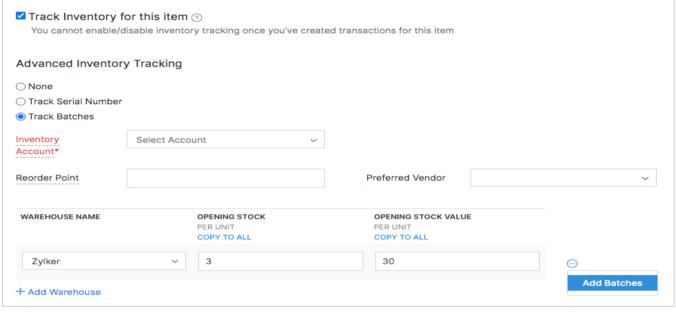
 If the associated items are tracked by serial or batch numbers. Click the Add Serial Number or Add Batch Number option and enter the serial and batch details for the specified quantity.

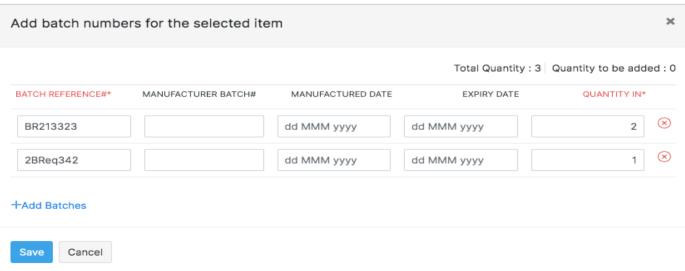






#### **Track Batch Numbers**





Batch and expiry date tracking. Track different batches of items and monitor their expiry dates so that, you sell them when it is fresh.

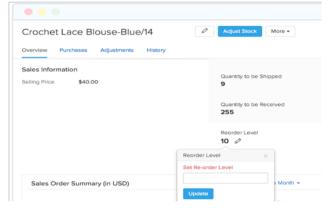


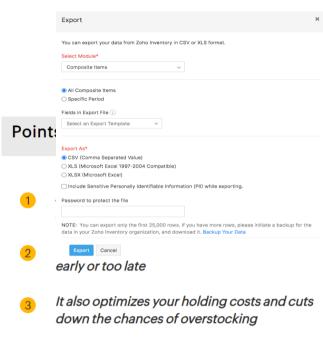


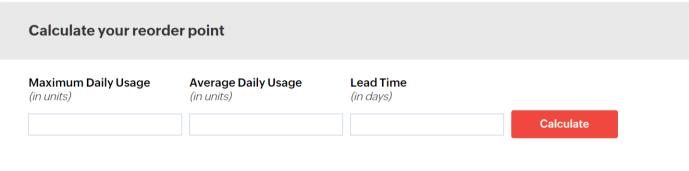
#### **Support Import/Export Item Master**

#### **Automatic Re-ordering.**

Never lose out on another sale due to stock-outs in any of the channels. Set re-order points, reminders, and preferred vendors for your products to avoid untimely stock-outs.







#### **Barcode/QR Code Inventory Management.**

Scan barcodes/QR Code of items and watch the fields get auto populated every time you create an invoice, sales or purchase order.





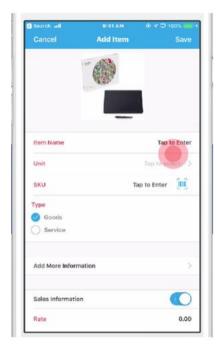




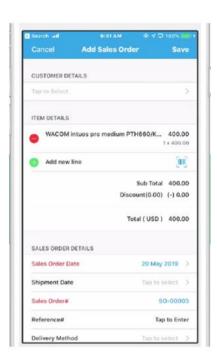


#### Scan product bar codes with your phone | Zoho Inventory mobile app for IOS and Android users

#### Adding item using barcode scanning



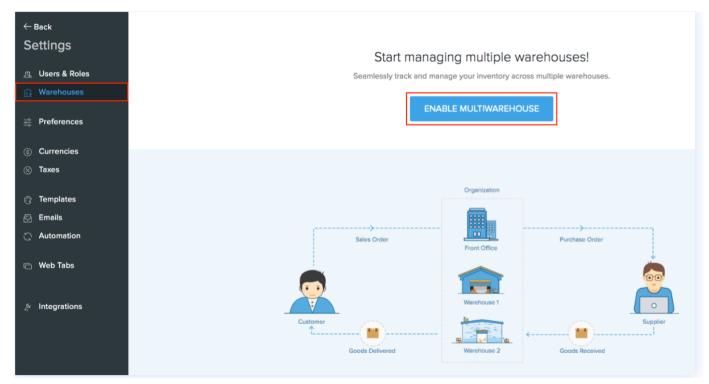




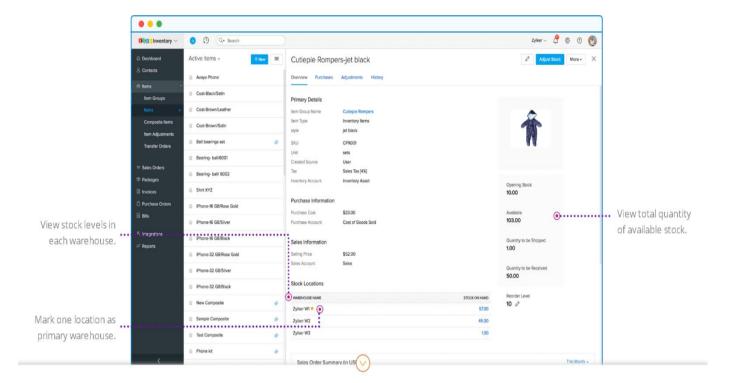
#### Multi-warehouse management with Zoho Inventory.

#### Warehouse management made easy

Manage multiple warehouses, transfer stock between them and generate reports to get better insights about warehouse management, with Zoho Inventory.





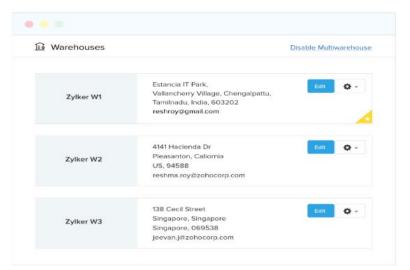


# Multi location warehouse management software

Add multiple warehouses and also control the flow of stock between your store and warehouses, located at different locations with a single application.

# Dispatch orders from closest warehouse

Choose the warehouse which is closest to the customer's location while you create a Sales order. This way you can deliver faster, save a lot of time and also cut down the transportation cost.

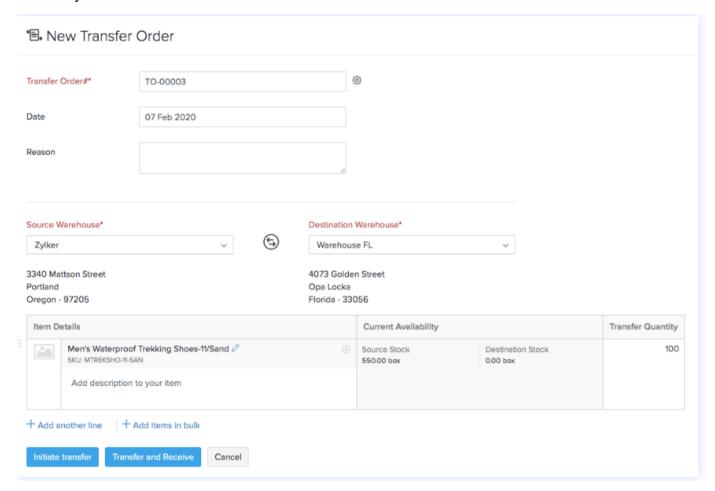






#### **Transfer to Location**

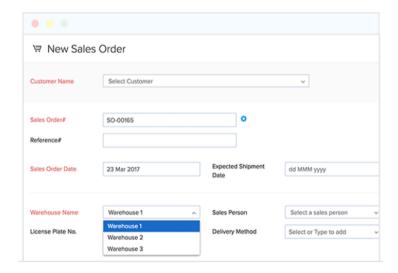
To move your goods from one warehouse to another, you must create a transfer order in Zoho Inventory.



Note: Instead of searching for the items from the list, you can add an item to the transaction by scanning its barcode. When you scan the same barcode more than once, the quantity gets incremented automatically.

#### Dispatch orders from closest warehouse

Choose the warehouse which is closest to the customer's location while you create a Sales order. This way you can deliver faster, save a lot of time and also cut down the transportation cost.

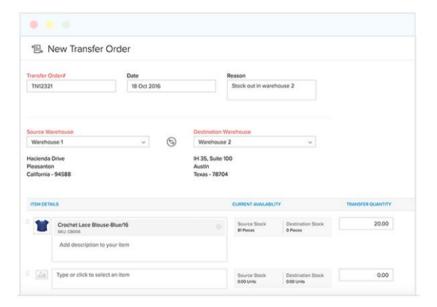






#### Track your transfer orders

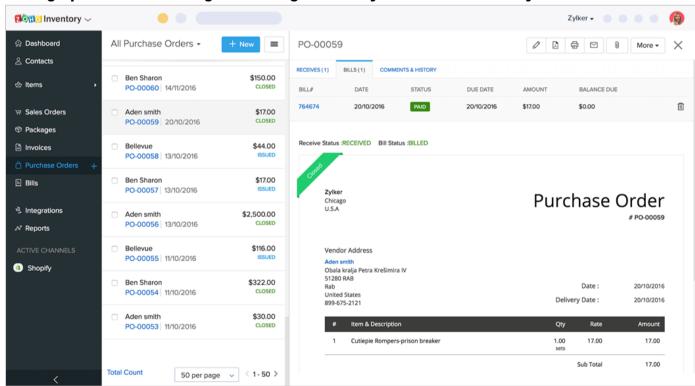
Select the specific batch or serial number while transferring an item from one warehouse to another. This way, you can keep a track on the movement of each item without any hassles.



#### **Purchase Receipt**

#### Purchase order and billing solution

Manage product reordering and billing efficiently with Zoho Inventory



Expand your product by connecting with the best in the business.

Zoho Inventory's integration with Crossfire's cloud-based EDI saves you time from manually typing in orders and invoices from your trading partners and delivers orders instantly to your 3PL providers. With this integration you also get Shipping and Tracking information from your transport providers automatically updated in Zoho Inventory.



#### **Benefits of Zoho Inventory - Crossfire EDI Integration**



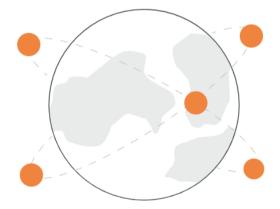
#### Interlinked 3PL

When you work with 3PL providers, the EDI system is a preferred data transfer system of choice, which gives you a multitude of options to work with. The power is in your hands, and you choose exactly what you want.

# Real-time information exchange

Information is transmitted and both parties can have real-time access to the necessary data regarding transactions, changes, and approvals. Gone are the days of logistical setbacks, since no one likes delays in reorders or stockouts.





#### **Global Appeal**

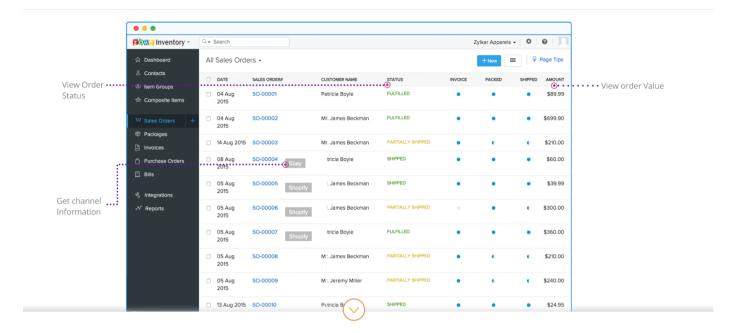
The EDI system is the preferred method of business communication for major retailers across the world. Expand your product audience by connecting with some of the best in the business. Accelerate fulfilment and connect with some of the world's best 3rd Party Logistics and order fulfillment providers.

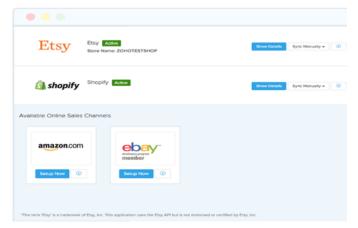




#### Well-equipped multichannel inventory software

Manage, control and measure multi-channel selling with the help of a single inventory management application.



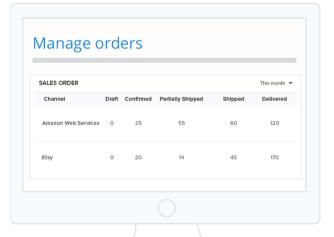


#### Sell on multiple channels.

We've integrated with Amazon, eBay, Etsy, and Shopify so you can expand your reach. Adjust inventory quantities across all channels when an order is received from an integrated sales channel.

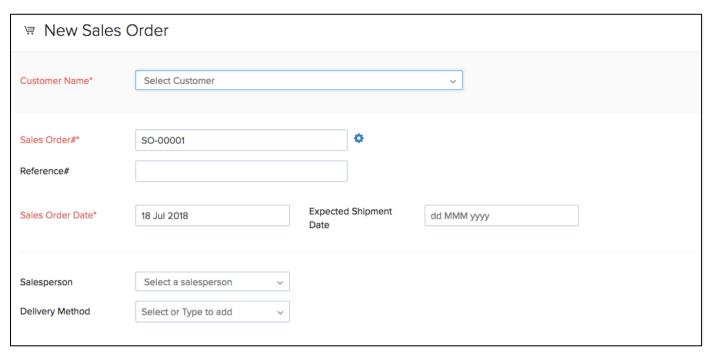
#### Manage Orders.

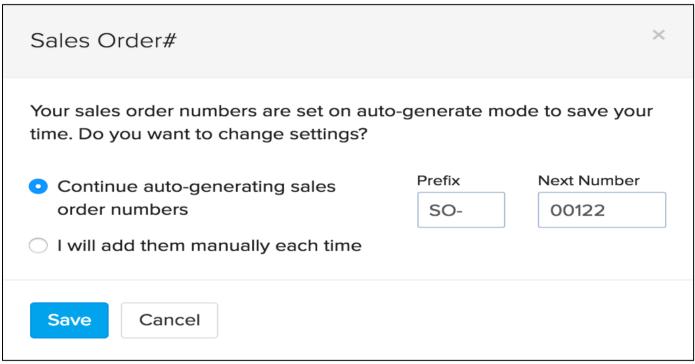
Monitor and fulfill orders from different channels from one central place. Improve efficiency and fulfill orders promptly.













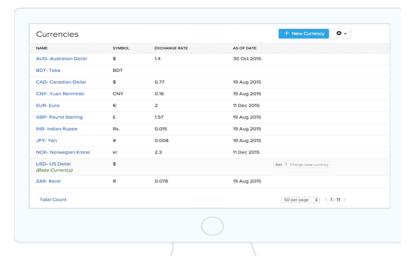


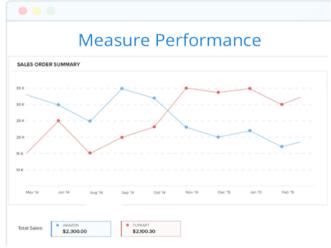
#### **Multiple Currencies.**

Buy and sell in multiple currencies and have them converted to your base currency. Pas de Problemed!

#### Measure channel performance.

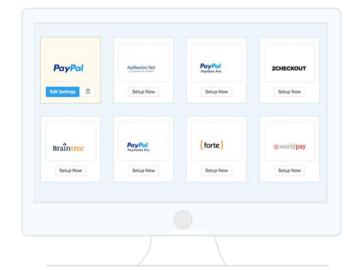
Get insights into how well a selling channel performs and you can make better decisions about where to spend your time and money





#### Get paid faster.

Get paid online with the array of payment gateways available in Zoho Inventory. Never worry about delayed checks again.



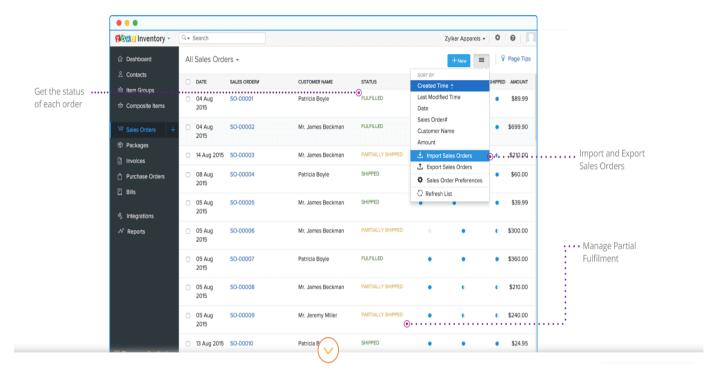




#### **Order Management in Zoho Inventory**

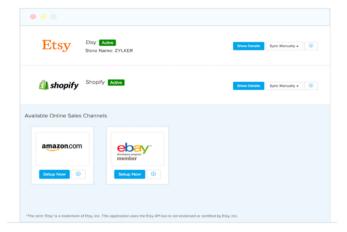
#### Plan and track every process efficiently

Manage sales and purchase orders, create packages, and send delivery updates from a single order management system.

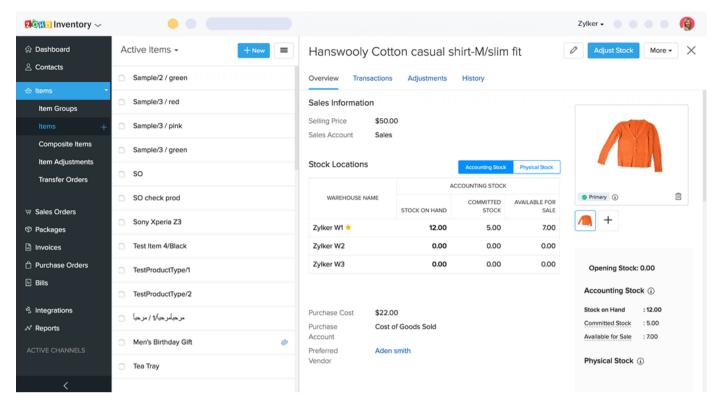


#### Centralized system for multi-channel sales

Integrate with Amazon.com, eBay, Etsy, and Shopify and manage all online orders in a single platform. Also, set re-order point and get updates on the stock level to avoid out-of-stock situation, all from one central order management system.





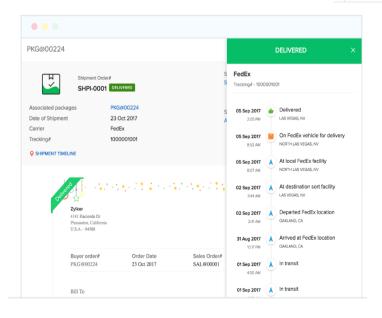


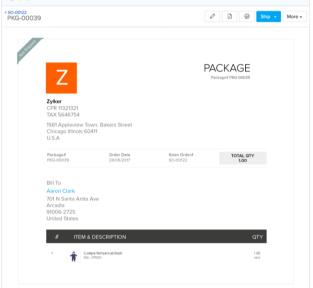
#### Easy packaging and shipping

Create packages, print package slips and get real-time shipping rates for 30 different shipping services. You can do all of this and more from a single order management software.

#### **Track shipments**

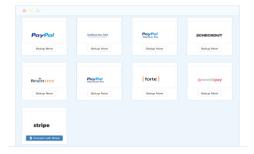
Monitor the movement of packages postshipment and keep your customers updated with the location. Use this tactic to create more satisfied customers with this order management application.





#### **Payment integration**

Set up and integrate your payment account to start receiving online payments right away. Switch to an easy, secure and convenient mode of accepting payment from your customers.







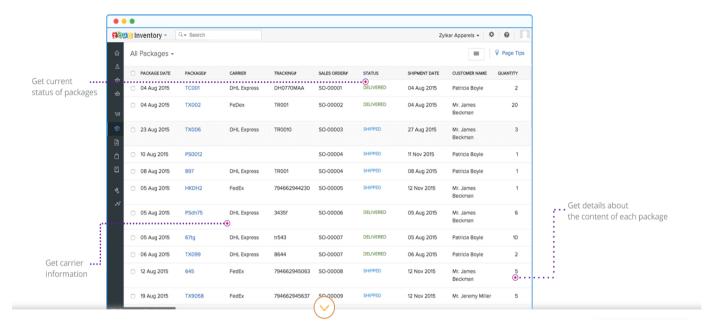
#### **Accurate reports**

Identify your most profitable item, monitor purchase and sales order trend, to make informed decisions and stay ahead of your competitors.

#### **Order Fulfillment**

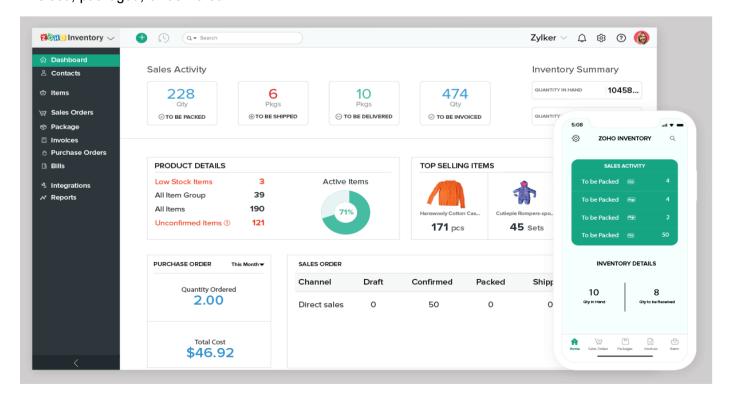
#### An up-to-the-mark order fulfillment solution

Set up an order fulfillment system for your business with Zoho Inventory. It helps you to simplify work flow, fulfill orders faster, and gain customer trust.



#### Common dashboard

Get a quick overview of all your sales orders in a single dashboard. See how many orders are pending, invoiced, packaged, or delivered.



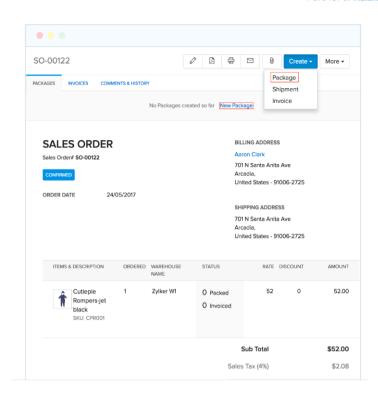




#### **Automatic packing slips**

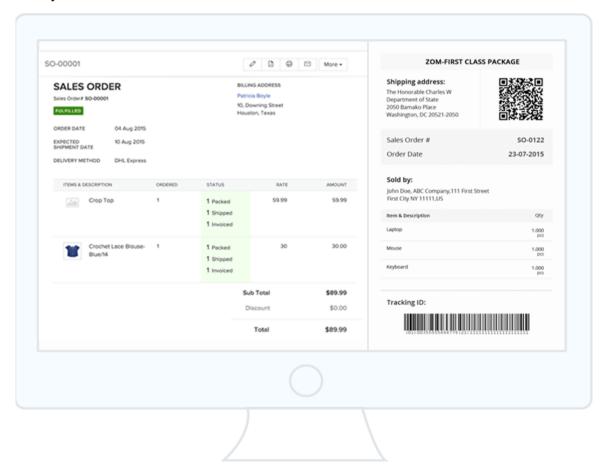
Once you've confirmed each sales order, convert it into a packing slip with just one click. The details are imported automatically, and you can save the slip, print it, or send it to the customer via email.





#### Shipping labels and real-time rates

Generate shipping labels from your packing slips, and find real-time shipping costs for each package before you send it to your customer.





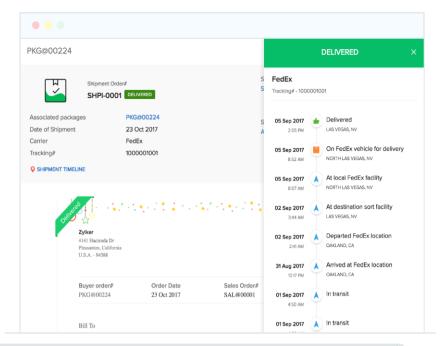


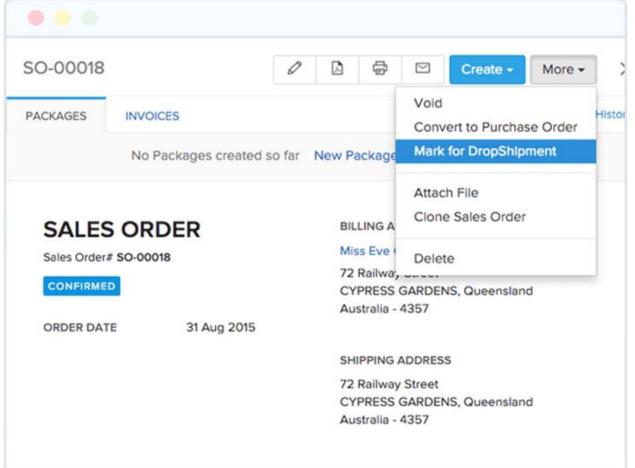
#### **Post-shipment updates**

After you ship a package, send tracking updates with After Ship integration. Gain your customers' trust by keeping them informed.

#### Easy drop shipping

No stock left to fulfill the next order? Create a drop shipment and have your vendor ship the package to the client directly.



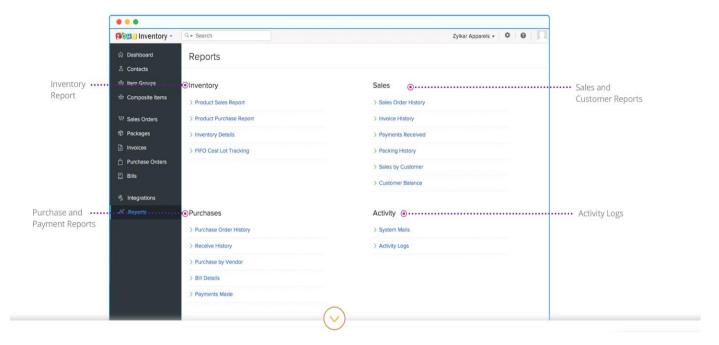






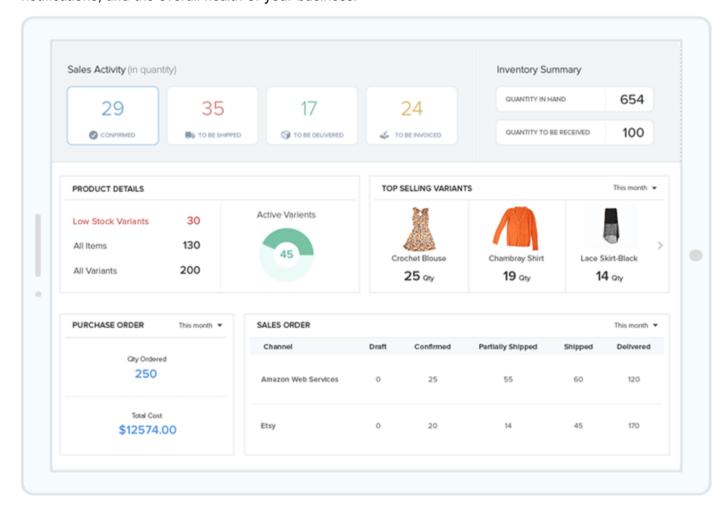
#### **Inventory reports for smart decisions**

Analyze different reports to study the sales trend, best performing item and even more with simple yet accurate inventory reporting options.



#### Intuitive dashboard.

Get instant visibility into your business at a glance. Get details about unresolved tasks, important notifications, and the overall health of your business.

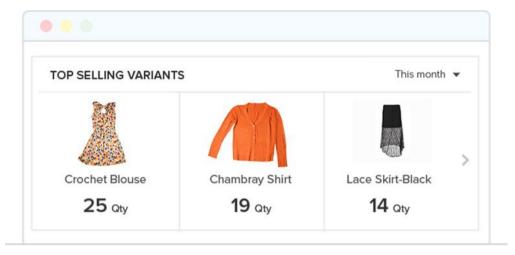






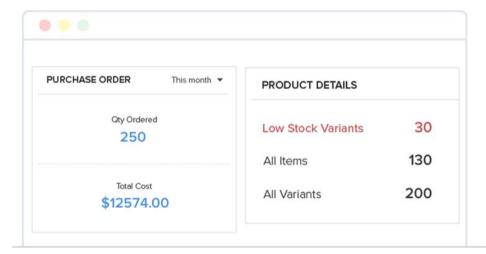
#### Sales reports.

Know your best-selling products with the sales reports. Also, get details about your best customers and their payment history.



#### Purchase reports.

Get notified when items run low on stock and need to be re-stocked. Know when items will be received and details about outstanding payments.





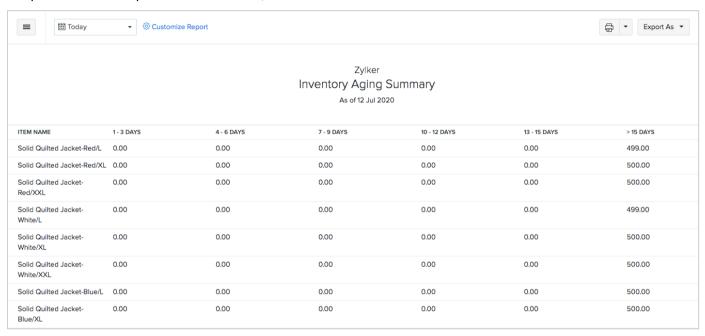


#### **Inventory Reports**

#### **Inventory Aging Summary report**

The Inventory Aging Summary report gives a rundown of the number of days you've been holding stock. This is helpful in identifying slow-moving and stale goods.

You can **Customize** the report based on aging intervals that can be either in days or weeks. In addition to that, you can print as well as export the result in PDF, XLS and CSV format.



#### **Inventory Summary**

The Inventory Summary report shows you the quantity of an item sold and purchased for a given period. The stock details section in the report gives the combined stock availability for your items from all warehouses. Based on the mode of stock tracking you've selected, the quantity displayed would vary.

You can also filter the result of this report based on warehouse name, stock availability, status of the item, item name, category and also group the items belonging to the same category.







#### **Field Details:**

- Quantity Ordered: This quantity will be calculated based on the number of Issued purchase orders currently available for an item.
- Quantity Committed: This quantity will be calculated based on the number of Confirmed sales orders currently available for an item.
- Quantity In: This quantity is calculated based on the No. of vendor Bills raised/purchase Receives recorded.
- Quantity Out: This quantity is calculated based on the No. of Invoices sent/Shipment Orders generated.
- Quantity Available: This quantity is calculated based on the mode of stock tracking chosen.

#### **Committed Stock Details**

The Committed Stock Details report depicts the number of confirmed sales orders created for a given period. The data fields include sales order number, line items in the order and its quantity.

You can filter this report based on the mode of stock tracking and by date range.

Zylker  Committed Stock Details  From 01-06-2021 To 30-06-2021				
TRANSACTION#	ITEM NAME	COMMITTED STOCK		
SAL@00616	adapter-black/1	2.000		
	Bus-Powered USB 3.0	1.000		
SAL@00617	Bags-large	1.000		
	adapter-black/2	1.000		
SAL@00618	Casio Watch	1.000		
	Asus laptop-red	1.000		
	Chrome Book	1.000		

#### **Missing Advanced Inventory Tracking Details**

This report helps you view all the transactions that do not have serial numbers or batch details. You can also use this report to find out the specific quantity of items for which the tracking details are missing. Let's look at all the fields in this report.

			nced Inventory Tracking Details rom 04-01-2021 To 03-31-2022 Invoices		
TRANSACTION#	ITEM NAME	WAREHOUSE	TRACKING MODE	TOTAL QUANTITY	MISSING QUANTITY
INV-000203	<b>Pen</b> SKU: 23557	A	Serial Tracked	2	•
	Fridge SKU: 14323	A	Batch Tracked	1	
INV-000209	<b>Pen</b> SKU: 23557	A	Serial Tracked	1	
	Fridge SKU: 14323	A	Batch Tracked	1	
	Headphones SKU: 43523	A	Batch Tracked	2	

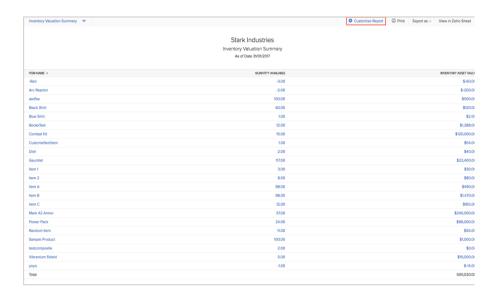




# **Inventory Valuation Summary**

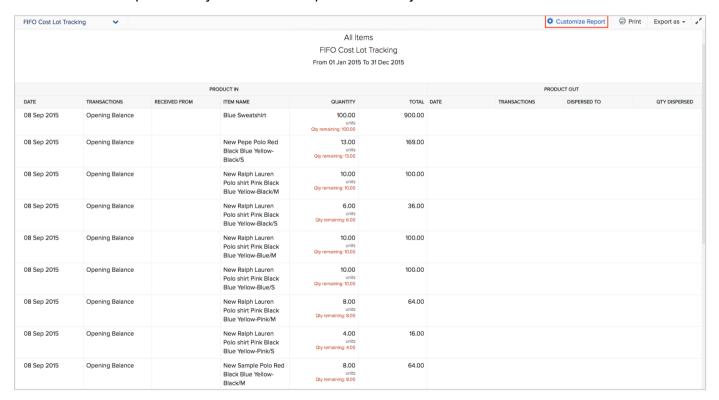
This report summarizes the stock on hand and the total asset value of your inventory items as of the current date.

Inventory Asset Value = Stock on Hand \* Cost Price Per Unit



#### **FIFO Cost Lot Tracking**

Zoho Inventory employs the First In First Out principle to track goods. In this report, you can view a detailed account of all the items going out against the items coming in as per the FIFO rule during a given period. You can run this report for all your items or a specific item of your choice.

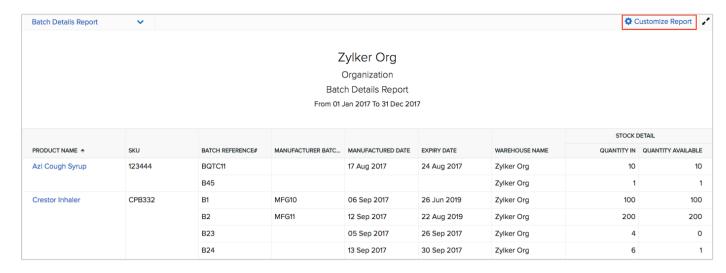


#### **Batch Details Report**

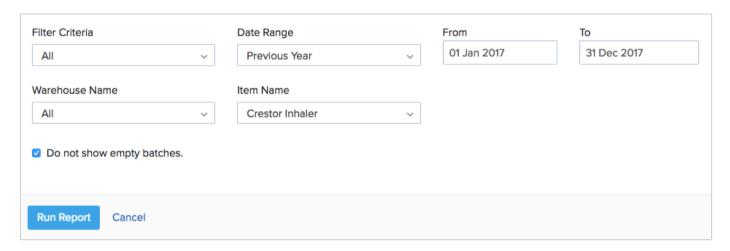
This report provides a stock summary of all or select batch tracked items in Zoho Inventory within a specified period. To generate Batch Details report,



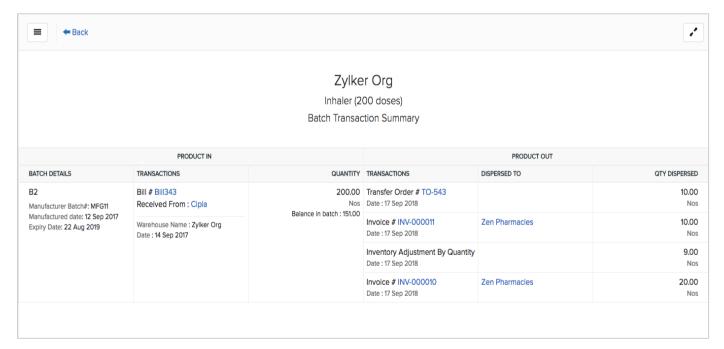




Under Customize Report settings, set the criterion based on which you'd like to filter your results.



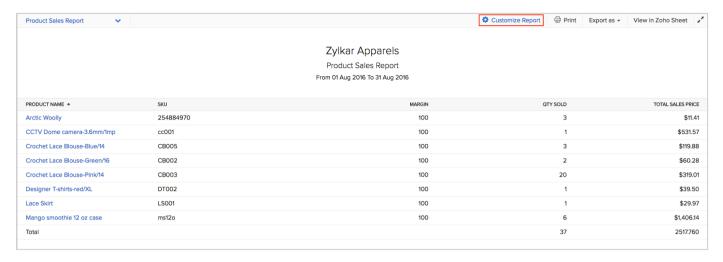
#### **Batch Transaction Summary Report**





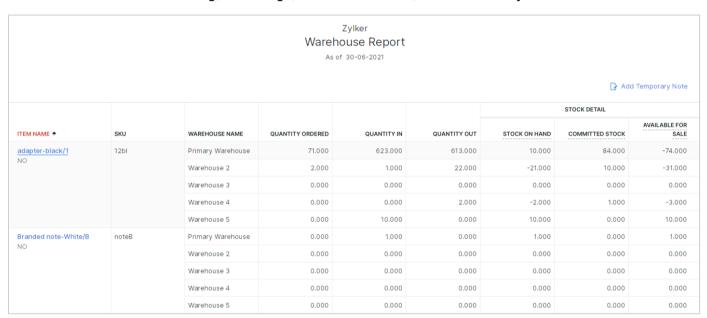


#### **Product Sales Report**



#### **Warehouse Report**

This report shows the stock details of each item distributed across all warehouses. You can filter this report based on mode of stock tracking, date range, warehouse status, stock availability and item name.



#### **Field Details:**

**Quantity Ordered**: This quantity will be calculated based on the number of Issued purchase orders currently available for an item.

**Quantity Committed**: This quantity will be calculated based on the number of Confirmed sales orders currently available for an item.

**Quantity In:** This quantity is calculated based on the No. of vendor Bills raised/purchase Receives recorded.

Quantity Out: This quantity is calculated based on the No. of Invoices sent/Shipment Orders generated.

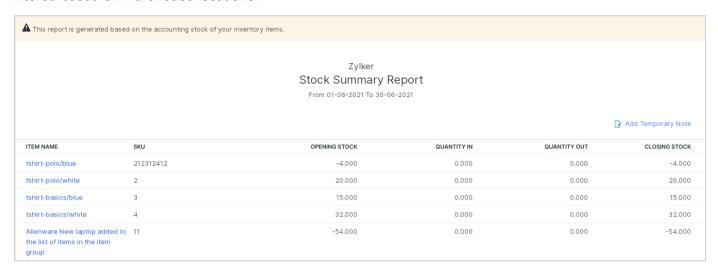
Quantity Available: This quantity is calculated based on the mode of stock tracking chosen.





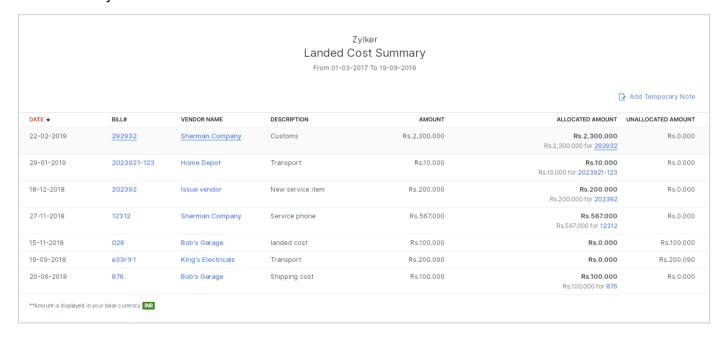
#### **Stock Summary Report**

The Stock Summary report displays the details of all your item's opening stock, quantity sold (Quantity Out), purchased (Quantity In), and closing stock (calculated as Opening Stock + Quantity In - Quantity Out) for a given period. This report is generated based on the accounting stock of your inventory items and can be filtered based on warehouse locations.



#### **Landed Cost Summary**

This report depicts the summary of the landed cost you've incurred from your purchases with each vendor and the amount allocated for the items in the bills. Learn more about tracking landed costs on items in Zoho Inventory.



#### **ABC Classification**

The ABC Classification report is an inventory categorization report that groups your items into three classes, namely A, B, and C, based on the revenue they generate and its impact on your business for a specific period.



	ss Description					
Α	con this	This class consists of the most revenue-generating items. These items contribute heavily to the overall profit of your company. The items listed under this class are critical for your business and require your complete focus to ensure that these items are never out of stock.				
В	clas	This class consists of moderately selling items that don't have a low-impact as class C but not as crucial as class A. However, based on the shifting demands, they move into class A or class C.				
С	con	s class consists of the bottom-of- tribute the least to your revenue. ce and holding costs, they do no ck.	Since they take up n	nost of the inventory		
	Year ▼ @ Customize Report			∝°		
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	Year © Customize Report	Inventory Alone ABC Classification				
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2 3 7 9 1	Year © Customize Report	ABC Classification		<b>♀</b> Page Ti		
TIEM NAME	Year © Customize Report	ABC Classification From 01/04/2021 To 31/03/2022	2	♀ Page Tij		
TIEM NAME Laptop	Year © Customize Report	ABC Classification From 01/04/2021 To 31/03/2022 CUMULATIVE VALUE	2 CUMULATIVE SHARE	Page Ti  Add Temporary Not  CURRENT CLASS		
TIEM NAME Laptop	Year © Customize Report	ABC Classification From 01/04/2021 To 31/03/2022 CUMULATIVE VALUE 164	CUMULATIVE SHARE 21.2	Page Ti  Add Temporary Not  CURRENT CLASS  A		
Table	Year • © Customize Report	ABC Classification From 01/04/2021 To 31/03/2022  CUMULATIVE VALUE  164 140 100 85	CUMULATIVE SHARE 21.2 18.1 12.9	Page Ti  Add Temporary Not  CURRENT CLASS  A  A		
ITEM NAME Laptop Speaker Table Sofa Air cooler	Year • © Customize Report	ABC Classification From 01/04/2021 To 31/03/2022  CUMULATIVE VALUE  164 140 100 85 65	CUMULATIVE SHARE 21.2 18.1 12.9 11 8.4	Page Ti  Add Temporary Not  CURRENT CLASS  A  A  B  B  B		
ITEM NAME Laptop Speaker Table Sofa Air cooler Printer	Year • © Customize Report	ABC Classification From 01/04/2021 To 31/03/2022  CUMULATIVE VALUE  164 140 100 85 65 60	CUMULATIVE SHARE 21.2 18.1 12.9 11 8.4 7.7	Page Ti  Page Ti  Add Temporary Not  CURRENT CLASS  A  A  B  B  B  B		
TIEM NAME Laptop Speaker Table Sofa Air cooler Printer Charger	Year © Customize Report	ABC Classification From 01/04/2021 To 31/03/2022  CUMULATIVE VALUE  164 140 100 85 65 60 55	CUMULATIVE SHARE 21.2 18.1 12.9 11 8.4 7.7	Page Ti  Page Ti  Add Temporary Not  CURRENT CLASS  A  A  B  B  B  C		
TITEM NAME Laptop Speaker Table Sofa Air cooler Printer	Year © Customize Report	ABC Classification From 01/04/2021 To 31/03/2022  CUMULATIVE VALUE  164 140 100 85 65 60	CUMULATIVE SHARE 21.2 18.1 12.9 11 8.4 7.7	Page Ti  Page Ti  Add Temporary Not  CURRENT CLASS  A  A  B  B  B  B		

#### **Export Report to Excell**





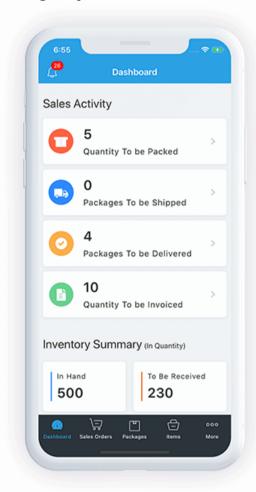


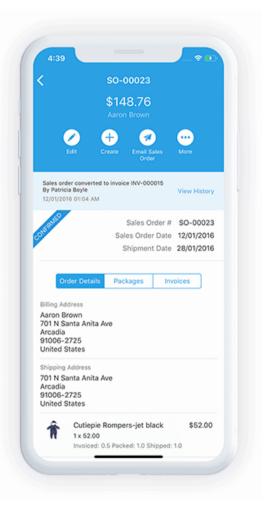
### Manage and fulfill orders on the go

Meet your clients and close deals upfront with Zoho Inventory mobile app



- Precise item details
- High-speed sales orders





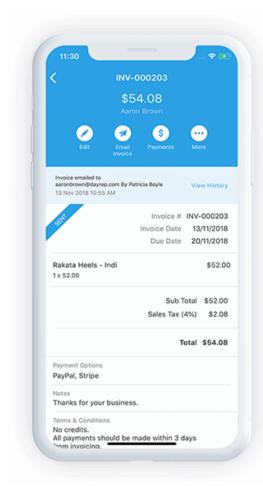
- From sale rates to availability, get all the item information you need in just one click.
- Create a sales order in a jiffy by just filling in the customer and item information.

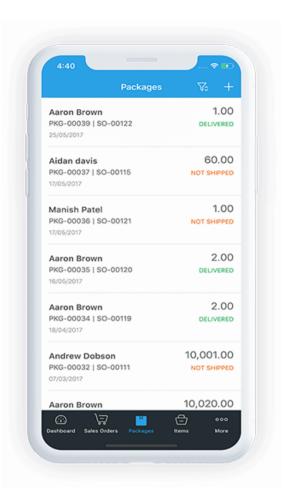




#### Less conversion time

#### Real-time package updates





- Convert your sales order into an invoice with all the details automatically filled in.
- Get real-time updates to know if an item has been packed, shipped or delivered.



Create and send purchase orders on the go with free Purchase Order Generator from ZOHO.









Our security strategy involves the following components

0	Organizational security	0	Operational security
(	Physical security	(	Incident management
<b>(</b>	Infrastructure security	<b>(</b>	Responsible disclosures
0	Data security	$\odot$	Vendor management
9	Identity and access control	<b>(</b>	Customer controls for security

## recognized as a leader in the Nucleus Research CRM Technology Value Matrix 2022. NUCLEUS RESEARCH



"Zoho earns the top spot in usability in the 2022 CRM Value Matrix, highlighted by its breadth of functionality, out-ofbox customizability, and exceptionally intuitive UI. Over the last few years, Nucleus has continued to see Zoho move upmarket."

